



FOR IMMEDIATE RELEASE

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REVENUE GENERATED IN VILLAGE OF MEDINA THROUGH EPC WITH WENDEL

MEDINA, NEW YORK – Wendel Energy Services, LLC was chosen by the Village of Medina to coordinate an Energy Performance Contract (EPC) in order to implement facility, water system and street lighting improvements. The goal of the village was to reduce energy consumption and environmental emissions throughout the targeted facilities, as well as taking measures to increase the village's revenue.

In the first phase of the project, the village focused on facility wide improvements such as upgrades to lighting and lighting controls, HVAC equipment and controls upgrades, and pump and generator upgrades. Wendel also assisted with the replacement or upgrade of approximately 2,000 water meters village wide. With the new meters in place, more accurate readings can be taken to allow for an increase in revenue across the village. A new drive-by system was also deployed to allow the village to obtain water meter readings by simply driving through the village rather than walking house to house. This will reduce the Village's effort to collect water readings from several weeks to several hours each billing cycle.

Phase two of the EPC will also be focused on street lighting. While the Village currently owns 108 street lighting fixtures, the local utility company is still paid to operate and maintain another 466 street lights. Wendel is assisting in negotiations between the village and the utility company to purchase these fixtures, which would then be converted to LED technology as well. This transaction is one of the first street light asset sales from the utility, National Grid, to a municipality in New York State under recent legislation. This purchase will greatly reduce the maintenance costs for the Village and the conversion to LEDs will generate even more energy savings.

While the water meter upgrades alone is bringing in an additional \$77,000 in revenue annually, both phases of the project will generate over \$200,000 in annual savings and revenue enhancements for the Village.. When combining these savings with an approximate 61 Tons of CO2 emission reductions, the Village of Medina is well on their way to reaching their sustainability goals.

About Wendel

Wendel is a nationally recognized Architectural, Engineering, Energy Efficiency and Construction Management Company, providing services to clients across the country, including architecture; interior design; civil, electrical, energy efficiency, environmental, mechanical, municipal, structural, and transportation engineering; construction management; energy management; alternative fuels; commissioning; GIS; landscape architecture;



land-use planning; and survey. The firm is headquartered in Buffalo, NY with offices in New York Metro; Rochester, NY; Syracuse, NY; Albany, NY; Minneapolis, MN; Eau Claire, WI; Phoenix, AZ; Atlanta, GA; Richmond, VA; Clarksburg, WV; Columbus, OH; Meriden, CT and Washington, DC areas. Wendel is ISO 9001:2015 certified.

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