

NAESCO Elects Michael Perna of Con Edison Clean Energy Businesses as New Board Chair

Washington, D.C. (December 15) – The National Association of Energy Service Companies ([NAESCO](#)) today announces its membership has elected Michael Perna as the new chair of its Board of Directors. In this role, Perna will lead the Board of Directors in stewarding NAESCO's key objectives, advocating on behalf of NAESCO members and supporting forthcoming initiatives as the ESCO industry looks toward the new year. Michael is Vice President of Strategic Initiatives at Con Edison Clean Energy Businesses.

"I am honored to serve as NAESCO's new board chair at such a pivotal moment for the ESCO industry," said Perna. "As our economy looks to recover and 'build back better,' I strongly believe the ESCO industry will play an increasingly vital role in upgrading, enhancing and ultimately modernizing our nation's building infrastructure."

Michael's election was confirmed during NAESCO's recent virtual Annual Members Meeting. Perna succeeds Charles K. McGinnis, vice president of performance infrastructure and solutions sales at Johnson Controls, who has served as chair since 2018.

"We're excited as an organization to welcome Mike Perna in his new capacity as chair, especially given how dedicated Mike is to helping us further our core mission of modernizing America's building infrastructure through performance contracting," said NAESCO Executive Director Dr. Timothy D. Unruh. "I also want to sincerely thank Chuck McGinnis for his service and continued deep involvement with NAESCO."

As Vice President of Strategic Initiatives for Con Edison Clean Energy Businesses, Michael is responsible for growth strategy and business expansion initiatives. Mr. Perna has served in various leadership roles at Con Edison Clean Energy Businesses and its subsidiaries over the past 14 years and has more than 30 years of experience in the industry.

NAESCO congratulates its new slate of officers and members of the Executive Advisory Board Committee, including Michael Perna, Con Edison Clean Energy Businesses (Chair); Wes Walker, Siemens (Vice Chair); Shayne Homan, McClure Company (Secretary), and; Tim Thoman, Performance Services (Treasurer).

For a full list of NAESCO's Board of Directors, Officers, Executive Advisory Committee, and other Committee Chairs, visit <https://www.naesco.org/board-of-directors>.

About NAESCO

The National Association of Energy Service Companies ([NAESCO](#)) is the leading advocacy and accreditation organization for Energy Service Companies (ESCOs) and is dedicated to modernizing America's building infrastructure through performance contracting. Uniting the energy service industry, NAESCO promotes favorable government policies; sponsors a rigorous

accreditation program; provides training and education; and champions the interests of ESCOs across the nation.

ESCOs contract with private and public sector energy users to provide cost-effective energy efficiency retrofits across a wide spectrum of client facilities, from college campuses to water treatment plants. Effectively utilizing a performance-based contract business model, ESCOs have implemented more than \$50 billion in comprehensive energy efficiency retrofit projects over the last three decades.

Learn more about NAESCO, its members, membership benefits and accreditation process at www.naesco.org, and follow NAESCO on [Twitter](#) (@NaescoNews) and [LinkedIn](#) (@naesco).

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