



NAESCO NEWS

December, 2020

FROM THE DESK OF TIMOTHY D. UNRUH, NAESCO EXECUTIVE DIRECTOR

Happy Holidays, NAESCO Members. As we wind down 2020, which I think we will all remember as a remarkable year, I wanted to reflect back upon what we did and how it was received. But first, a personal note: This month marks the two-year anniversary of my becoming the full-time Executive Director of your trade association. While 2020 certainly has expressed itself in ever more fascinating ways, the overall two years have been incredible, as I have grown to know you, our members. I have gained wisdom and knowledge from these relationships and look forward to many more years serving you!



And now, back to NAESCO's 2020! We started out the year as normal with our Federal Market Workshop in March, where we had about 120 people attend in person. When the pandemic hit, NAESCO had to pivot to online events, and we bolstered our Webinar series. In 2020, we had over a dozen webinars featuring our affiliates and other members. What is even more important, the attendance at our webinars grew to an average of 100 people – more than ever before. To support the many webinars, we developed in-house capabilities to produce audio and video, as well as run our own events. We had to go through a quick learning curve, but with the NAESCO Team of Nina Kogan, Heidi Kurtz, and Donald Gilligan, we created some great learning experiences.

On the conference side, we also had to pivot into virtual events. The Technology and Finance Conference held in August was transformed into "Conversations with Public Facility Executives." This event followed a theme of having ESCO customers tell us about their policies, practices, and experiences. We then developed the first ever "National ESCO Week," an event we will continue to hold annually moving forward. This year, the "Week" began with sessions highlighting the ESCO industry and closed with our Annual Members meeting, election of officers, and a Board of Directors meeting. Thank you to the more than 60 members who helped us amplify "National ESCO Week" graphics and content on social media. It's safe to say ESCO Week made a big splash and successfully promoted our industry's inherent value and collective power.

As we start planning for 2021, the Federal Market Workshop will be held virtually on March 9-11, and we are cautiously optimistic about an in-person June members-only event in Chicago. We do, however, expect a full, in-person event in Austin next year in November. I hope you can join us for these events, as well as the series of webinars we will hold in 2021.

2020 might not have been the memorable year we expected, but many good things continue to happen for the ESCO industry! I look forward to the new and unexpected 2021 memories!

NAESCO ADVOCACY UPDATE

Federal

NAESCO's federal advocacy is focused on the Biden Transition. The national Energy Efficiency Strategy Group (EESG), which includes NAESCO, met with the DOE Transition Team on December 8. The EESG gave the Transition Team our priorities -- recommendations for EE stimulus that require both new legislation and funding and administrative actions the Biden Administration can take without either. The Biden Team said that they are evaluating all EE proposals for **job creation and equity**, which puts renewed emphasis on NAESCO's minority contracting initiatives.

- Recommended **stimulus legislation** includes the NAESCO priorities of \$22 billion for Mission Critical Facilities Renewal (MCFR) that would be leveraged into \$110 billion of projects, increased funding for the State Energy Program (SEP) and the Energy Efficiency and Conservation Block Grant (EECBG) program, and extension and enhancement of the 179D and E-QUIP tax deductions. Many pundits think that unless the Democrats win both of the Georgia Senate seats, the prospects for significant stimulus legislation are not good, but an Infrastructure bill, which includes MCFR, may draw bipartisan support.
- Recommended **administrative actions** include mandatory benchmarking for all multifamily public and assisted housing, streamlining the approval process for PHA EPC projects with a mandatory timeline, and requiring that all Rental Assistance Demonstration (RAD) conversions meet minimum standards for energy efficiency.

NAESCO is also developing an analysis of the Biden goal of retrofitting 4 million commercial buildings (68% of the total commercial building stock) which estimates the investment required for various sizes and types of buildings and the potential sources of financing for the required investment.

State Advocacy

Most state legislatures have ended their 2020 sessions, but several states are working through the holidays on programs and legislation with impact on ESCOs.

- **California** has initiated the rulemaking for the implementation of AB 841, which will invest \$250 to \$300 million annually for the next three years into upgrading critical systems in K-12 schools. The program will be administered by the California Energy Commission (CEC), which administered the Prop 39 program that invested about \$1.5 billion in K-12 EE projects. NAESCO will participate in the rulemaking to ensure that ESCO projects will be part of the program.
- **Illinois** is working on the Clean Energy Jobs Act (CEJA), which will provide subsidies for the state's nuclear plants as well as significant increases in EE and RE programs, with a focus on jobs and equity. NAESCO is part of the Governor's Advisory Group and is working with key legislators to ensure that an enhanced public facilities ESPC program is in the CEJA.
- **Ohio** is considering legislation that would repeal HB-6, which cancelled the state's EERS and RPS in favor of subsidizing nuclear and coal plants, because of the indictment of the Speaker of the House and his associates for bribery and the resignation of the Chairman of the Public Utilities Commission after FBI raids on his home in connection with the passage of HB-6. NAESCO is working with the Ceres Energy Optimization group of national companies to lobby individual legislators, in virtual meetings, to repeal HB-6 and reinstate the EERS and RPS goals.



**FEDERAL MARKET
WORKSHOP
2021**

MARCH 9 - 11 |
2:30pm

 **NAESCO**

NAESCO WELCOMES NEW COMPANY MEMBERS

Affiliate Members

2020

Legend Power Systems

Legend Power Systems provides Active Power Management to ensure optimal energy performance. We offer a new category of Energy Conservation Measure which increases energy savings by 3-5%. We ensure optimal power for optimal efficiency and performance. When your power is less than optimal, it impacts your building occupants, revenues, expense, profitability, and ultimately your organization's value. Optimize your power to optimize your performance.

New in 2021!

Flushmate

Low flush volumes. High standards. More than 35 years ago, we set out to build an environmentally conscious company by producing vessels that deliver superior performance while conserving more water. The result was Flushmate® pressure-assisted technology, which saves water, preserving our natural resources while not compromising performance. Today, Flushmate vessels are the preferred choice of installers and users around the world.

Light Efficient Design -returning member!

Light Efficient Design is the leader in LED screw-in retrofits for HID fixtures. Leveraging over 10 years of product development, first-to-market innovations and strong distributor partnerships, Light Efficient Design expanded into LED pin-base retrofits and work lights. The acquisition of Remphos Technologies in 2018 catapulted the company to leadership in LED retrofit kits, fixtures and custom solutions for large projects across vertical markets such as the government/military, healthcare and education. The company's latest brand introductions include Solera Solar Lighting™ and LumiCleanse™ lighting that sanitizes. Dedicated to its distributor and ESCO relationships, Light Efficient Design is renowned for innovation, collaboration, education and quality.

Verizon

At Verizon, our goal is to help improve the quality of life for people living in cities around the world and increase the ways and efficiency in which cities operate. It's not just about smart technology, connectivity or applications; it starts with a focus on the people and their basic wants and needs. We partner with each city to design infrastructure, systems and processes that elevate the way they provide services in new and cost-effective ways.

NAESCO ELECTS NEW OFFICERS

NAESCO is pleased to announce that a new slate of Officers and Members of the Executive Advisory Committee were approved at last month's Board of Directors Meeting, held on November 19. The Board of Directors slate was voted on and passed at the Annual Members' Meeting, also held on November 19.

Congratulations to the new officers, including **Michael Perna, Con Edison Clean Energy Businesses (Chair)**; **Wes Walker, Siemens (Vice Chair)**; **Shayne Homan, McClure Company (Secretary)**; and **Tim Thoman, Performance Services (Treasurer)**.

NAESCO would like to thank outgoing Chair, **Chuck McGinnis, Johnson Controls, Inc.**, for leading NAESCO into a new era with initiatives such as regionally-focused advocacy efforts, an emphasis on Accreditation, forging partnerships with other organizations, and enhanced communications resulting in greater visibility for NAESCO and its members. Thank you also to outgoing Secretary, **Koby Kampschroeder, Navitas**.

A list of the Officers, Executive Advisory Committee, Committee Chairs, and the Board of Directors can be viewed [here](#).

MEMBER NEWS AND RECENT PROJECTS

AMERESCO'S President and CEO, Honored with Two Prestigious Energy Industry Distinctions

Ameresco, Inc. recently announced that its founder, president and CEO **George Sakellaris** was named an Environment + Energy Leader E+E 100 Honoree and the Silver Winner of Best in Biz's Executive of the Year category.

George has been selected as one of the E+E 100 honorees, a list that recognizes individuals who are creating new solutions and best practices for achieving greater environment and energy success. George has exemplified his commitment through Ameresco's continued innovation and growth.

In addition to his selection as an E+E 100 honoree, George was also named the Silver Winner of Best in Biz's Executive of the Year category. Winners of this award are chosen across industries for their leadership, altruism and innovation. George's contributions towards educating the public on the importance of renewable energy cemented him as a leader on the cutting-edge developments of this industry.

Constellation Completes \$7.9M Project Across World Trade Center Campus

Constellation, an Exelon company, has finished retrofitting more than 13,000 lighting fixtures to new LED fixtures at the World Trade Center campus through a \$7.9 million energy savings contract with the Port Authority of New York and New Jersey.

The improvements are expected to help the Port Authority conserve roughly 6.4 million kilowatt hours of electricity and reduce carbon emissions by more than 4,500 metric tons annually, the equivalent of taking nearly 1,000 passenger vehicles off the road, according to U.S. Environmental Protection Agency estimates. The Port Authority is expected to save more than \$700,000 in the first year with continued annual savings over the term of a 10-year contract.

Constellation upgraded more than 13,000 lighting fixtures to high-efficient LED technology, which reduces energy consumption and increases the life expectancy of the lamps. World Trade Center's Vehicle Security Center, Central Chiller Plant, WTC PATH Station, and Oculus Transportation Hub and back of house spaces are among the areas where improvements were made.

The ECG Group Receives Top Education Renovation Award

The Long Island Business News has recognized **The ECG Group** (ECG) with the 2020 Top Education Renovation – Suffolk Award for their work with the Sachem School District's Energy Performance Contract (EPC).

ECG helped the Sachem School District in Holbrook, NY design and build a groundbreaking, two-megawatt solar installation, one of the largest solar implementations ever completed by a New York School District. The project was financed through an EPC, a funding mechanism that uses guaranteed energy-savings to deliver building energy efficiency improvements with no out-of-pocket costs and zero taxpayer impact. The project will deliver an estimated energy savings of \$1,202, 673, reducing energy costs by 32%.

“We are proud of the impact our innovations in energy performance contracting has had with the Sachem School District.” said Kendra McQuilton, CEO of The ECG Group. “This endeavor will create \$14 million in cash flow throughout the life of the project, allowing schools to free up funds for other priorities.”

Balfour Beatty Communities and ENGIE Launch Army Housing Project

Balfour Beatty Communities in Fort Eustis, VA and **ENGIE**, recently announced the Fort Eustis/Fort Story privatized military housing project has executed a \$12.2 million contract to improve the energy performance of more than 1,000 privatized Army homes at Fort Eustis and Fort Story in Virginia. The project will deliver turnkey energy efficiency improvements through a self-funding ESPC.

Upgrades will include new, highly efficient HVAC systems equipped with modern thermostats and humidity-sensing bathroom exhaust fan switches, which will make the homes more comfortable to live in, reduce mechanical outages, and standardize equipment across the portfolio which will reduce operating and maintenance costs. The project will also improve the homes with weatherization sealing, provide comprehensive water efficiency and energy upgrades through domestic water retrofits, and LED lighting technology. Construction began in November and is expected to be completed in the fall of 2021.

IKIO LED Lighting CEO receives Gold for Entrepreneur of the Year

IKIO LED Lighting recently announced that Golden Bridge Awards has named its CEO, Ekamdeep Singh a Gold winner and its SUPERIA LED Linear High Bay a Silver winner in the 12th Annual 2020 Golden Bridge Business and Innovation Awards®.

IKIO's CEO is recognized under the category **Entrepreneur of the Year** – Manufacturing; Superia LED Linear High Bay is recognized under the category **Energy Efficiency**. Singh, like any other entrepreneur, had a modest start in 2014 in the US and since then has taken IKIO to new heights achieving over 500% growth in the last three years. His constant urge to innovate has led the company introduce some breakthrough products in the market – Superia LED Linear High Bay with 200 lumens per watt that has won under the Energy Efficient category is one such milestone.

“It feels great to receive this recognition from Golden Bridge Awards, specifically for our LED Linear High Bay. As a company, we have always focused on R&D to bring about innovative products that could set the bar high. Our Superia LED Linear High bay with 200 lumens per watt surpasses the industry average of 170-180 lumens per watt, which signifies lesser energy consumption while giving more light output,” said Ekamdeep Singh, IKIO's Founder & CEO. “These awards further validate our position in the market and bring us a step closer to our vision of being the gamechanger in the LED Lighting industry.”

McClure Company and Mifflin County School District Announce Continuation of Project for Phase 4

The Mifflin County School District was facing aging and failing infrastructure in several of its District owned buildings. Coupled with ongoing repairs and maintenance issues, the District's costs continued to escalate.

To date, **McClure Company** has assisted the District in (3) successful consecutive construction phases to address significant renovations, critical upgrades, and future additions with additional phases currently in development.

The first phase scope (2018) included HVAC and Electrical (Service Upgrade) renovations to Lewistown Intermediate School (LIS) as well as a complete renovation and the relocation for the administration offices and locker room areas. The District also integrated Secure Entrance Vestibules at (3) different schools, (2) Fire Alarm System-Wide Upgrades, Window Replacements at (3) schools, Roofs Replacements for (2) schools, Gymnasium Flooring upgrades for (2) schools and a total new Gym floor

for LIS during construction. District Wide LED Interior/Exterior Lighting, as well as Envelope and Building Sealing were implemented to further drive savings throughout (9) district-wide buildings.

The second phase scope (2019) included complete renovations of Strodes Mills Elementary School including Mechanical, Electrical (new Service and Emergency Generator), Fire Alarm, Abatement, and Plumbing retrofits. At the same time this phase included the addition of 7,000 sq. ft. of STEM, Educational and Makerspace as well as other facility site-related paving and playground improvements. The total costs of the projects to date are Phase 1: \$8,784,472 and Phase 2: \$8,513,992. These two projects combine will save more than \$21,184,563 in Energy, Operational and Capital Avoidance Savings.

The third phase scope recently completed in August (2020) was centered on HVAC renovations and air conditioning addition for East Derry Elementary School. (16) Classroom Airedale units were installed along with (6) RTU's, (2) Boilers, and (2) Pumps to provide heating and cooling from their existing infrastructure to the new energy efficient HVAC equipment. Hot water piping modifications, classroom casework and ceiling tile along with Electrical-related HVAC upgrades were also included in this project.

All three phases were completed on-schedule to allow for school to open per each calendar year! We are currently working on the fourth phase which will include a 7MW Solar Array along with (2) additional school-specific arrays. The overall project scope also includes an emergency air cooled chiller replacement and roof replacement for the Middle School as well as the demolition of Highland Park Elementary School.

Nenni & Associates Announces Three New Managing Partners

Nenni & Associates recently announced the appointments of **Sean Bayless, Corey Kravitz, and Jim Schafer** to key positions in our leadership team designated specifically to promote growth for Executive Search and Consulting services. The strategic promotion of these key leaders is in recognition of our customer and employee's needs with a focus on growth, while continuing to serve our core clients in the energy services/building efficiency industry.

Sean Bayless started his career with Nenni in 2011 and has been leading a team in the HVAC/Mechanical services vertical market. In his new role as Managing Partner, Sean will provide sales strategy, coaching, and development for the entire organization, while continuing to lead a team and provide guidance and support to his clients.

Corey Kravitz brings 10 years of experience with Nenni to his new role dedicated to the optimization of process and execution within our organization. In his new role as Managing Partner, Corey will seek to maximize efficiency by identifying key areas of growth to be made within our organization, while continuing to lead a strong and successful team focused on Energy Solutions and Building Technologies.

Jim Schafer started his career with Nenni in 2009 and has been leading a team focused on their lighting and Energy Savings Performance Contracting business units. In his new role as Managing Partner, Jim will focus on new marketing initiatives, effectively expanding the brand. Additionally, he will leverage his decade of sales experience to implement internal sales training best practices. While in this role, Jim will continue to lead a team and serve his core clients.

Perfection Group and Wilson County Schools in Lebanon, Tennessee Partner on Project

Perfection Group and Wilson County Schools began a \$6,290,000 project in June this year and will be completed in January 2021. The county school district wanted to replace 70+ aging Rooftop HVAC units on one high school, replace the roof and install a new roof and complete their LED conversion throughout the county school system.

The project covered upgrades to 5 facilities (135,000 sf) and all exterior lighting. Energy conservation measures that were incorporated consisted of lighting retrofits at 4 schools and all exterior lighting to complete the LED conversion on all campuses. Installation of 70 new RTU's, Economizers and DOAS units on Wilson Central HS. Engineering of addition of unitary DOAS conditioning systems. A critical issue was installation before school started so facility had adequate conditioning. Installation of 73 new PTAC HVAC units in classrooms for space conditioning and new 3-ply roofing system with additional insulation to meet current building codes and achieve a 30-year warranty. A smoke alarm system on new

HVAC units was installed for proper alarming functions as well as installation of new electrical disconnects on all units and reconnection of wiring to existing BAS controls.

The guaranteed savings will be \$100,125, the annual operational savings, \$65,000 and the capital avoidance savings total \$4,544,040.

Rexel Energy Solutions & Retrolux Announce Partnership

Rexel Energy Solutions, and Retrolux have announced a new partnership to introduce Rexel Energy Solutions' products and services to the Retrolux platform for both partner's clients.

The pandemic has intensified the urgency for solutions that help reduce the need for in-person interactions, while also driving business efficiencies in an increasingly competitive market. This strategic collaboration will allow Rexel Energy Solutions and Retrolux to provide clients with tools and services to deliver lighting retrofit projects from Lead through Commissioning™ inclusive of their material supply chain needs.

This collaboration will ensure ESCOs, electrical contractors, and other clients will have access to cutting edge software seamlessly integrated with an industry leading supply chain partner to continue to drive down time and costs, while increasing project win-rate, as the industry transitions to a digital-first approach through the entire project lifecycle, bringing the promise of the connected, smart building to life.

Wendel Welcomes Michael Pietkiewicz as Director of Project Development

Wendel is pleased to announce the addition of Michael Pietkiewicz as Director of Project Development. Mike's focus will be on the firm's national higher education client sector.

An executive who comes to Wendel with over 20 years in higher education experience at both Erie Community College (ECC) and the State University of New York at Buffalo (UB), Mike brings a wealth of knowledge and past expertise with him.

Veregy's, CTS Group Completes Two Phases of a \$6.8M School District Project in Illinois

CTS Group, a **Veregy** Company, completed HVAC and lighting upgrades in 4 months in a school district serving the communities of McHenry, Bull Valley, Wonder Lake, Lakemoor, and McCullom Lake in northwestern Illinois. There are two high schools serving over 2,300 students within the district.

CTS served as the Energy Service Company (ESCO) for the installation of an energy saving geothermal system for the extensive HVAC system. They also upgraded interior and exterior lighting throughout the building; installed new ceilings, and resurfaced and striped a 10,600 sq yard parking lot.

The annual energy savings is estimated at \$86,000 and annual operations savings and \$204,000 in the 20 year contract term.

NAESCO IN THE NEWS

By Executive Director Dr. Timothy Unruh

It's Not Too Late To Open Buildings Back Better

Facility Executive Magazine
Dr. Timothy Unruh & Jennifer Schafer
October 15, 2020

Out of any great national crisis comes the opportunity to reset expectations and create a more promising future. And amidst the simultaneous crises caused by COVID-19, deep social unrest and accelerating climate change, we have an exceptional opportunity to look forward, plan appropriately and maximize the effectiveness of the actions we take to build a better, post-crisis future. To that end, both sides of the aisle have embraced one proven tactic — prioritizing federal infrastructure — that fulfills some of the government's new COVID-era mandates, including job preservation and creation, building a more resilient economy, saving energy and curtailing planet-warming greenhouse gas

emissions. How does this impact buildings and those who own and operate the building stock?

[Read more here](#)

Other NAESCO Coverage

National ESCO Week: How It Came To Be

Energy Services Media

Julie Chesna

November 12, 2020

The first-ever [National ESCO Week](#) is set to begin Monday, November 16th, 2020, led and hosted by the National Association of Energy Service Companies (NAESCO). In years past around this time, NAESCO and its members were typically preparing for the annual conference and vendor showcase, which in 2019 took on a new name; Renovate, Retrofit, Reduce (R3) Conference. The annual NAESCO conferences are highly attended and bring together a diverse group of industry leaders and experts. Attendees walk away with new relationships, an understanding of changes to the industry and market trends, a view into new technology and innovation, and, ultimately, guidance for what can be expected for the upcoming year.

[Read more here](#)

Frederick's Datakwp joins national advocacy and accreditation group

The Maryland Daily Record

October 22, 2020

Datakwp, a cloud-based advanced analytics software company in Frederick, joined the National Association of Energy Service Companies (NAESCO), an advocacy and accreditation organization for energy service companies (ESCOs) whose members are dedicated to modernizing and improving the performance of America's building infrastructure.

[Read more here](#)

Datakwp Joins National Association of Energy Service Companies (NAESCO)

Energy Services Media

Julie Chesna

October 21, 2020

Datakwp, a cloud-based advanced analytics software company in Frederick, Maryland, announced today that it has joined the National Association of Energy Service Companies (NAESCO), the leading advocacy and accreditation organization for energy service companies (ESCOs) whose members are dedicated to modernizing and improving the performance of America's building infrastructure.

[Read more here](#)

MEMBER SPOTLIGHTS

NAESCO's new **Member Spotlight** series is one of several new initiatives this year designed to enhance NAESCO's membership experience and increase overall brand awareness. Member Spotlights are meant to give select NAESCO members, at no extra cost, a unique opportunity to publicize their corporate milestones, project developments, and new and emerging initiatives, among other things.

Through it all, NAESCO aimed to make 2020 a year of 'Building Trust' among its members and the wider ESCO industry, attracting new members and ensuring that energy savings performance contracting (ESPCs) remains a cornerstone of the nationwide transition toward a more resilient built environment.

FPL Energy Services Brings Lower Energy Costs To Educational Facilities Across Florida

FPL Energy Services (FPLES), a NAESCO-accredited energy service company (ESCO), is a full-service energy solutions provider whose work ranges from lighting retrofits to backup power generation. For more than thirty years, FPLES has delivered comprehensive energy cost and greenhouse gas-reducing energy efficiency solutions to various businesses and federal, state and local government agencies. FPLES has special expertise in retrofitting educational facilities, where they've consistently fulfilled savings guarantees for more than three decades.

[Read more here](#)

Executive Q&A: Joe DeFazio, Wendel Energy Services

Joe DeFazio, Executive Vice President of NAESCO-accredited energy service company (ESCO) Wendel Energy Services (Wendel), recently sat down with NAESCO to talk about his career, his leadership style, the keys to Wendel's success and some notable recent examples and more.

[Read more here](#)

NAESCO ACCREDITATION NEWS

NAESCO Announces Newly and Re-accredited Members for Fall 2020



NAESCO is pleased to announce its newly accredited and re-accredited members. The following companies were presented and approved at the November 2020 Board of Directors Meeting. **Energylink** and **Metco Engineering, Inc.**, are newly accredited Energy Efficiency Contractors, **Georgia Power Company** is a newly accredited Energy Service Company, and **Trane Technologies** is newly accredited as an Energy Service Provider. **McKinstry** is a re-accredited Energy Service Company. **Con Edison Solutions**, **Constellation**, **ENGIE Services**, **Johnson Controls**, and **NORESCO** are re-accredited Energy Service Providers.

NAESCO's voluntary [Accreditation Program](#) is open to all NAESCO members. Accreditation is offered twice a year. The Spring Accreditation process begins in January and the Fall Accreditation begins in July.

NAESCO's Accreditation Committee is an independent entity comprised of industry experts who are unaffiliated with any particular ESCO and all information is confidential.

If you have questions about NAESCO Accreditation or are interested in the January 2021 round, please contact Nina.Kogan@naesco.org for more information or go to www.naesco.org/accreditation.

FEATURED MEMBER PRODUCTS AND SERVICES

Introducing EiKO iCast, the new training podcast from EiKO iQ.

Introducing a new way to access our valuable training information! **EiKO iCast** offers streaming audio, available via eiko.com, Spotify, or RSS feed. This new training medium supports “windshield time” by allowing the listener to attend our training modules on their drive to the customer, running on the treadmill, or wherever they are. Presented by EiKO iQ, our training program offering live webinars, on demand videos, and now podcasts! Topics range from fundamentals of lighting to leading edge technologies, like wireless controls and intelligent fixtures, as well as application specific overviews and product education on the latest from EiKO. Listen to EiKO iCast today: [Subscribe on Spotify](#) or [Get the RSS Feed](#)

Datakwp Announces Rollout of Datakwp 2.0

Datakwp, a cloud-based building analytics software company in Frederick, Maryland, recently announced the rollout of Datakwp 2.0. This next generation of Datakwp’s [internationally recognized](#) building data management and analytics platform includes a host of new features, equipping users with better accessibility, a more intuitive and durable user interface and, most important, far superior autonomy.

Datakwp 2.0 includes the following new features:

- A redesigned front-end framework for improved speed, style and flexibility
- A Google single sign-on (SSO) option that allows users to sign in with an existing email account rather than having to create a new account
- Account management upgrades that give users the freedom to create and manage their own accounts and organizations
- A continuously updated activity feed of various events across their building sites over time
- A customer-facing analytics engine that allows anyone on the platform to create new ‘analytic flows’ via drag and drop; establish customizable, scalable and shareable data management rules; anticipate rule implementation and integration across assets, and; test rules prior to implementation;

Datakwp’s intuitive cloud-based platform provides users with near real-time building intelligence to economically detect, implement and continuously verify operational, energy and emissions savings – without the hassle and expense of installing extra hardware. Its distinctive technology is hardware and software agnostic, making it compatible with existing and new building automation systems, thus enabling users to connect buildings and their energy-intensive assets to simplify and optimize real-time building energy management. Datakwp works with customers to unlock their building’s performance potential.

Universal Releases New Product

- [Universal introduces EVERLINE LED T8 Tube and Driver Kit with Bluetooth Controls](#)

UPCOMING EVENTS

- [Webinar: Latest Trends in Financing Projects - January 11, 2021](#)
- [Federal Market Workshop Virtual Sessions - March 9-11, 2021](#)

Other Events:

- [Upcoming eProject Builder Trainings](#) hosted by the Lawrence Berkeley National Laboratory

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National Association of Energy Service Companies | 1667 K Street, NW, Suite 700, Washington, DC 20006

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