The National Association of Energy Service Companies, (NAESCO) proudly celebrates nearly four decades of leadership in promoting, developing, and advocating for the central role of energy efficiency as part of a comprehensive national energy agenda.

NAESCO relies on your support to ensure the integrity of Energy Service Performance Contracting both at the State and Federal levels. If your business has a stake in ESPCs, your company should join NAESCO today!
Who Joins NAESCO?

NAESCO membership is corporate. Everyone on your team can participate in NAESCO activities and initiatives. Membership includes discounted rates for meetings, events, and exhibit booth space for all representatives of your company.

- ESCOs
- Demand Response providers
- Utility distribution companies
- Distributed generation companies
- Efficient and renewable technology suppliers and manufacturers
- Engineering Firms
- Consultants, lawyers, and industry specialists
- Project financiers

“NAESCO has been, and continues to be, the preeminent source for knowledge, guidance, support and networking for all issues related to the energy services industry. Our membership has helped FSG gain valuable insight to the market, and has created great networking opportunities that can help our business grow.”

Robert Ragozine, Managing Director Energy Services, Facility Solutions Group
Market Building and Business Development

NAESCO works collaboratively with allied trade organizations, policy groups, and customer representatives to accelerate market development and growth. NAESCO also undertakes research on industry trends and practices for DOE and the national laboratories, the results of which are shared with NAESCO members and the public at large.

“Johnson Controls has been a member of NAESCO for over 20 years. We have seen how NAESCO has adapted to serve its members with a timeless growth platform of advocacy, professional resources and high caliber events. NAESCO enables our industry to flourish with a unique value proposition, a self-funding business model, that provides valuable economic and environmental prosperity for our customers.”

Charles K. McGinnis, Vice President-Performance Infrastructure, North America, Johnson Controls Inc.

Advocacy and Influence

NAESCO’s advocacy work on both the state and federal level has been built around growing market opportunities for ESCOs and their key providers and partners. Our influence is reflected in our success.
Business Networking and Educational Opportunities

NAESCO offers multiple forums for networking and education through high quality workshops, conferences, and webinars.

Industry Best Practices – Accreditation and Ombudsman Programs

NAESCO recognizes industry best practices through its voluntary accreditation program and its ombudsman program.

Valuable Resources and Benefits

- Access to Member Directory - full contact information
- Frequent Advocacy updates and direct participation in advocacy efforts
- Inclusion in Preferred Product Providers Guide
- Speaking opportunities at NAESCO webinars and events
- Access to free webinars
- CEUs available at workshops, webinars, and conferences
- Marketing opportunities through NAESCO website
- RFP notifications
- One-on-one meetings with ESCO reps for Affiliate members
- New Member Mentoring
- Job Bank - free access and/or postings
Membership Categories

**ESCO Member** Energy Service Company (ESCO)

A company providing comprehensive energy and water efficiency, energy production and related value added services with the demonstrated ability to provide guaranteed performance and ongoing measurement and verification for the life of the contract.

**Energy Service Affiliate Member**

All energy service providers including utilities (utility-affiliated energy service companies acting as ESCOs in the marketplace must join as ESCO members); equipment manufacturers, distributors, and suppliers; engineering and design companies; financial institutions; companies engaged primarily in power marketing, brokering, commodity risk management, and facility management; consultants; and trade association representatives.

**Associate Energy Service Affiliate Member**

Same as Energy Service Affiliate Member, but with annual gross revenues of less than $3 million.

**International Member**

Companies or individuals domiciled outside the U.S. involved in selling energy products and/or services outside the U.S. Companies domiciled outside of the U.S. with offices or representatives in the U.S. are not eligible to join in this category (see ESA or AESA categories). Companies based in the U.S. which pursue international business opportunities are not eligible to join in this category.
Join NAESCO and Get Involved

For more Information about pricing, benefits and the application

www.naesco.org/membership