

For Immediate Release

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Energy Efficiency Leaders to Meet in Los Angeles for NAESCO Annual Conference, November 15-16

The National Association of Energy Service Companies (NAESCO) will host its 34th Annual Conference November 15-16, in Los Angeles, California at the <u>Sheraton Grand downtown</u>. The Conference will focus on trends and business development practices contributing to growth in the energy efficiency market. A keynote address will be given by **Paul Hibbard**, Principal, <u>Analysis Group, Inc.</u>, entitled *The Transition of the Electric Power Systems*. Conference sessions will look at the design of the utilities of the future, smart cities, the impact of big data, and macro policy drivers particularly as these relate to Energy Service Companies, (ESCOs).

ESCOs employ Energy Savings Performance Contracts (ESPCs) in developing and implementing energy efficiency retrofit projects common among schools, universities, federal civilian and military facilities, hospitals and municipalities, as well as commercial and industrial facilities. ESCOs have implemented over \$50 billion in comprehensive energy efficiency retrofit projects over the last three decades.

Conference Sessions Include:

- Smart Cities: New Ideas for Building a Connected Infrastructure
- Big Data: Do Intelligent, Interoperable Building Systems Create New Business Opportunities for Energy Efficiency?
- Will Climate Change Be an Industry Driver Without Paris?
- Energy Efficiency Opportunities and Challenges across the Western United States
- Battle of the Coasts as California and New York Consider Their Respective Vision of the Utility of the Future

There will also be a <u>trade show</u> featuring the latest technologies, products and services in the energy efficiency industry market. See the complete <u>agenda</u> for more information.

Terry E. Singer, Executive Director of NAESCO said, "NAESCO is pleased to host what will be a very well attended conference spotlighting an extremely timely look at the intersection of the utility and ESCO industries as well as the growth of new technologies and market forces changing the complexion of the energy efficiency industry."

Online conference registration closes on November 8, and walk-ins are welcome to register at the event. Attendees will include ESCO leaders, energy efficiency vendor representatives, energy efficiency and renewable energy project financiers, policy makers, public administrators, utility energy efficiency program managers, customers working with ESCOs or contemplating an ESCO–delivered energy efficiency retrofit, and innovative thought leaders in energy efficiency technology, design and implementation.

ABOUT NAESCO

The National Association of Energy Service Companies (NAESCO) celebrates

34 years of advancing the energy efficiency industry. NAESCO is the leading national trade organization representing and promoting the energy efficiency industry in the energy marketplace, the media, and the government both at the state and federal level. NAESCO's active membership consists of key energy efficiency industry leaders representing ESCOs, energy efficiency and energy equipment manufacturers, suppliers, and subcontractors. NAESCO also welcomes as members, engineers, consultants, financial/legal/insurance providers, government agencies, and thought leaders from the energy NGO and academic communities.

Energy Service Companies contract with private and public sector energy users to provide cost-effective energy efficiency retrofits across a wide spectrum of client facilities, from college campuses to water treatment plants. Effectively utilizing a performance-based contract business model, ESCOs have implemented over \$50 billion in comprehensive energy efficiency retrofit projects over the last three decades.